

IEEE BUENAVENTURA LMAG /Aerospace/MTTS/EDCAS Chapters



ENTREPRENEURSHIP

Date: August 15, 2007

**Time: 6:30 pm Refreshment and Pizza,
Networking, 7 pm Talk**

**Location: Vitesse, Inc.
741 Calle Plano, Camarillo, CA 93012**

This talk is a technical presentation about how to be an Technical Entrepreneur and start your own company. Jerry will review a short history of how he entered the exciting Entrepreneur space. He will provide detailed guidance on how you can start your own business.



Speaker: Jerry Knotts

Jerry Knotts served as Vice-President/General Manager, Defense Electronics Division, California Microwave and later as Vice-President for Programs Development at American Nucleonics Corporation. As a business consultant, he provides strategic and financial planning services to small and medium sized companies through his Strategy Management Consulting firm.

Prior to this, he served in the USAF in various positions. He retired in 1984 as Commander, Washington Area Contracting Center, Andrews AFB. Prior assignments included Commander, DCASPRO, Detroit Diesel Allison, Indianapolis IN; many tours with the USAF BIG SAFARI Program with offices in WPAFB, Ohio; USAF Plant 4, General Dynamics, Fort Worth, TX; E-Systems, Greenville, TX; Lockheed LAS, Ontario, CA. While in the the BIG SAFARI Program, he acted as Project Engineer and Program Manager for many special projects, including: COMBAT SENT, COBRA BALL, PEACE JACK, the RB-57F, COMBAT TALON, and many others. In 1968, he completed 112 combat missions as an F-105F WILD WEASEL and RYAN RAIDER over North Vietnam.

He currently is President, California Coast Venture Forum, Inc. (owner of the CLEAN BUSINESS INVESTMENT SUMMIT in Santa Barbara and a business plan reviewer/mentor for LARTA, Los Angeles and the Southern California BioMed Council (SoCALBIO). Jerry is also President, South Coast Youth Leadership Conference, Inc., Thousand Oaks, CA and Treasurer, Youth Enrichment Foundation, Inc., Alexandria, VA He is a founding member of the Board of Counselors for the California Lutheran University Business School, and serves as a mentor and judge for UCSB, CLU, Pepperdine, CSUCI, and Goldman Sachs/LBCC/LACC. Jerry holds a BSEE (Electronics Engineering) from The Pennsylvania State University; and an MBA from Auburn University. In addition, he is a graduate of the Defense Acquisition University, Industrial College of the Armed Forces, Air Command and Staff College, and Air War College. He is a Senior Life Member of the IEEE, Chairman of the IEEE Life Member Group (Buena Ventura Section), a Registered Professional Engineer, and a life member of the Texas, California, and National Society of Professional Engineers. Jerry has served as a member of the Ventura County Republican Party Central Committee, a Ventura County Airport Commissioner, and now serves as a Lay Arbitor for the Ventura County Bar.